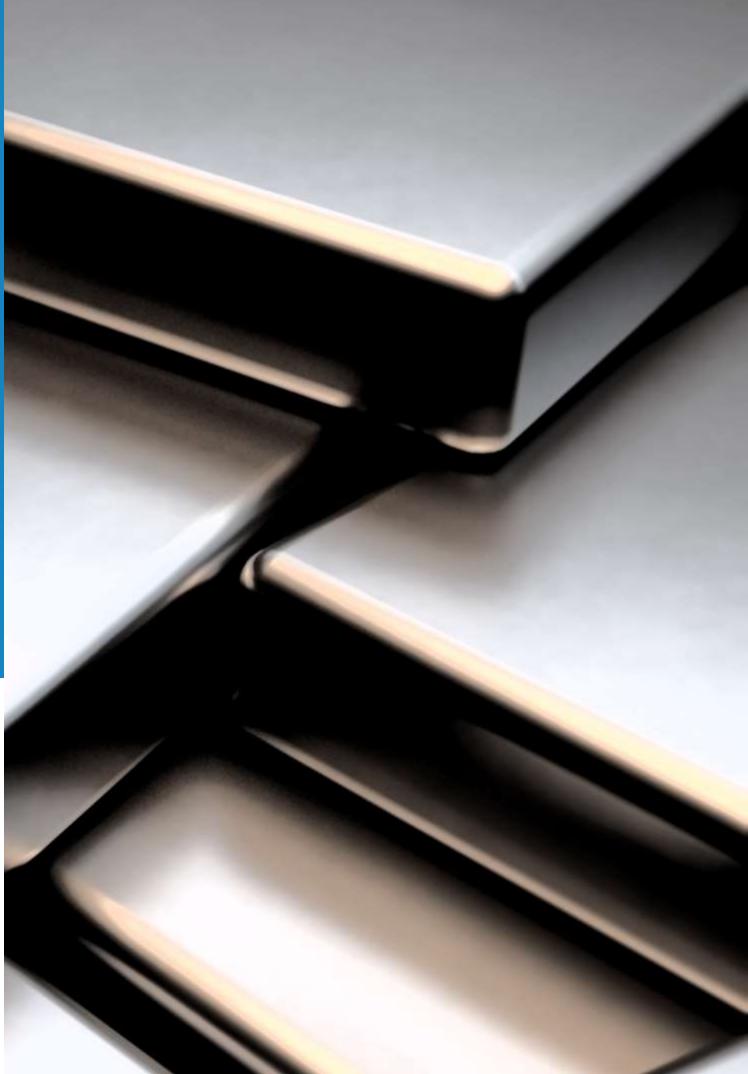
# Rare Earth Element (REE) Recycling for the Permanent Magnet Industry

Corporate Presentation
January 2020







### Forward Looking Statement

Our presentation contains "forward-looking statements" not based on historical facts. Forward-looking statements express, as of the date of this presentation, our estimates, forecasts, projections, expectations and opinions as to future events or results. The forward looking statements that are contained in this presentation are based on various assumptions and estimates by the Corporation and involve a number of risks and uncertainties. As a consequence, actual results may differ materially from results forecast or suggested in these forward-looking statements and readers should not place undue reliance on forward-looking statements. We caution you that such forward-looking statements involve known and unknown risks and uncertainties, as discussed in the Corporation's filings with Canadian Securities Administrators. Various factors may prevent or delay our plans, including but not limited to, contractor availability and performance, weather, access, mineral prices, success and failure of the exploration and development carried out at various stages of the program, and including as regards the commercialization of any of the technology, general business, economic, competitive, political and social conditions. The Corporation expressly disclaims any obligation to update any forward-looking statements, except as required by applicable securities laws.



Neodymium Oxide



Neodymium Metal



NdFeB Magnets



Electric Motors



### The History





- 2009 Geomega founded focus on mineral exploration
- 2011 Montviel carbonatite discovered in Quebec, Canada
- 2012 Maiden resource estimate
- 2013 Initial work on innovative REE separation begins
- 2015 Largest 43-101 bastnaesite resource estimate in Canada published
- 2015 Innord, private subsidiary created with the support of the Quebec Government. Focus
  on innovation in rare earths extraction and refining
- 2015 Developed successfully an innovative hydrometallurgical process for Montviel. Low acid (HCl) and low power consumption



### The History

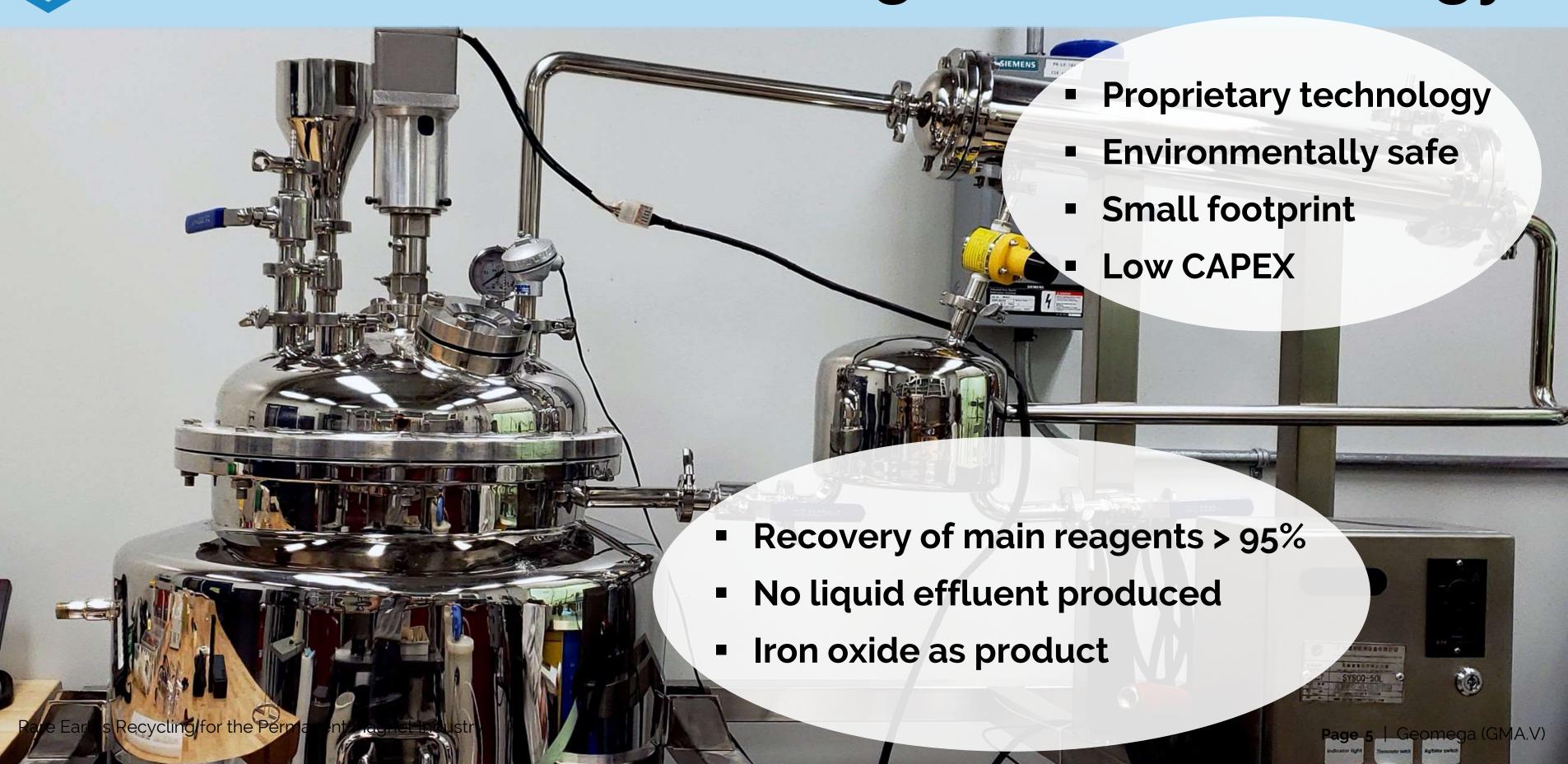




- 2016 Focus switches to secondary sources in order to demonstrate technology lower
   CAPEX risk than traditional mining
- 2017 ISR technology successfully extracts and purifies Nd, Dy oxides and Co from NdFeB scrap (lab scale)
- 2018 ISR technology 1<sup>st</sup> successful scale up (lab, 2L reactor)
- 2019 ISR technology demonstrated in a 20L pilot
- Engineering begins for a demonstration plant with 1.5 tpd throughput capacity
- 2020 Targeting initial production from the demonstration plant



### Geomega's ISR Technology





### Geomega's ISR Technology

#### Other advantages:

- Works with both metallic and calcined phase of magnets
- Applicable to NdFeB and SmCo magnets
- Can process sintered and bonded magnets
- Batch process, ideal for the recycling industry
- No need to remove plating
- Can accept both magnetized and demagnetized material
- Can process rusty and broken scrap
- Currently adjusting to handle assemblies as well



### ISR Technology Demo Plant

FEED study Updated Economics - pi	roduction of 1.5 tons per day
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REO



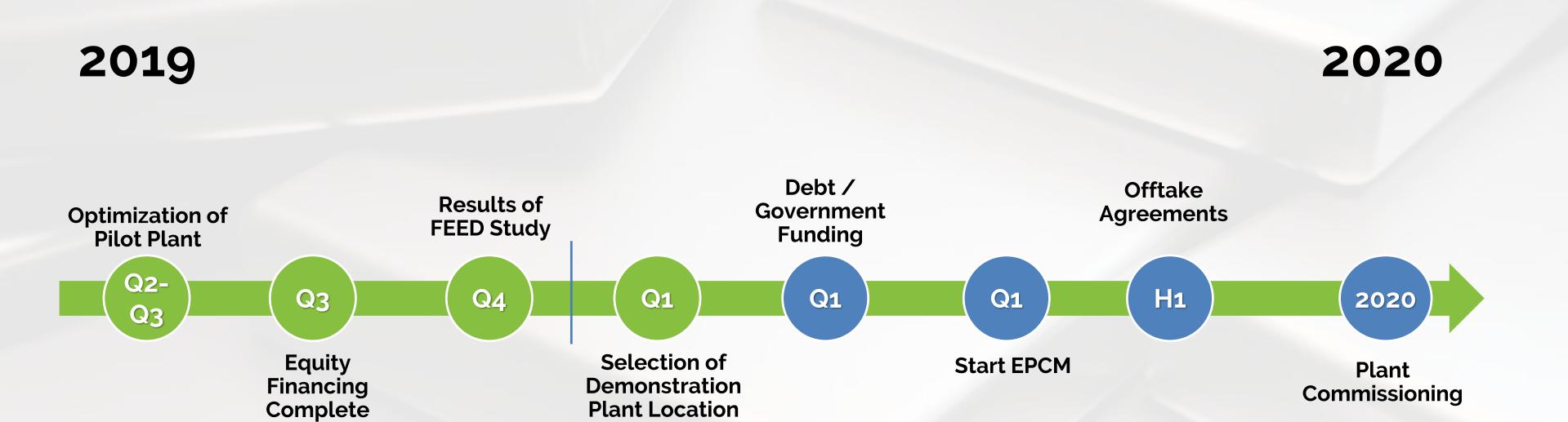
#### **Demo Plant Location**

Saint-Bruno

- A brand-new industrial complex has been secured in Saint-Bruno-de-Montarville
- Strategic location for the first Rare Earth Magnet recycling operations in North America
- 30 minutes from Montreal
- 6 hours from Major North American cities (Boston, NY, Toronto)
- Within 30 minutes to major seaways through the Port of Montreal (access to largest container transshipment center in the Great Lakes system) and Contrecoeur marine terminal
- Serviced by CN and CP railways
- 40 minutes from two airports (Trudeau & St Hubert airports)



### **Upcoming Milestones**



Feed Sourcing Contracts & Stockpiling Material – always ongoing



#### **Feed Material**

Primary - Magnet & Alloy manufacturers residues



End of Life (EOL)
Bulk magnets

Focusing on Magnet-based Feed Grade – up to 40% REO (Nd, Pr, Tb, Dy)



#### **Feed Material**







LOI with Rock Link – 100 to 200 tpy

German based specialist in production waste and EOL recycling.

LOI with U.S. based magnet manufacturer – 12 to 24 tpy

Collaboration with Comet Traitement & U. Liege in a Recycling Pilot study by major EV manufacturer

Working on securing additional sources of both feed types



#### More Feed?

#### 2018 Neodymium (NdFeB) magnet production - 160,000 tons (\$11B US)

• 15-30% waste in production = 24,000 to 48,000 tpy



- 2018 sales 2M EV = 6,000 tonnes NdFeB
- Avg. lifespan 8-10 years

#### Wind Power - 3MW = up to 2 tons NdFeB

- Annual growth avg. 50,000 MW = 15,000 tpy NdFeB
- In 2017 decommissioned 650 MW and growing
- Decommissioning growth approx. 25% per year





#### MORE GROWTH = MORE MAGNET WASTE IN THE FUTURE



#### More Feed?

#### **Educating the upstream recycler**

- 100s to 1000s recycling & scrap companies in every country
- Most don't recognize the value of the magnet
- Magnet is considered waste and discarded with the steel
- Recycling industry always evolves towards new materials

#### **Government Support**

- Labeling as Critical Materials
- Regulations to mandate recovery

#### **OEM / Major Corporations Support**

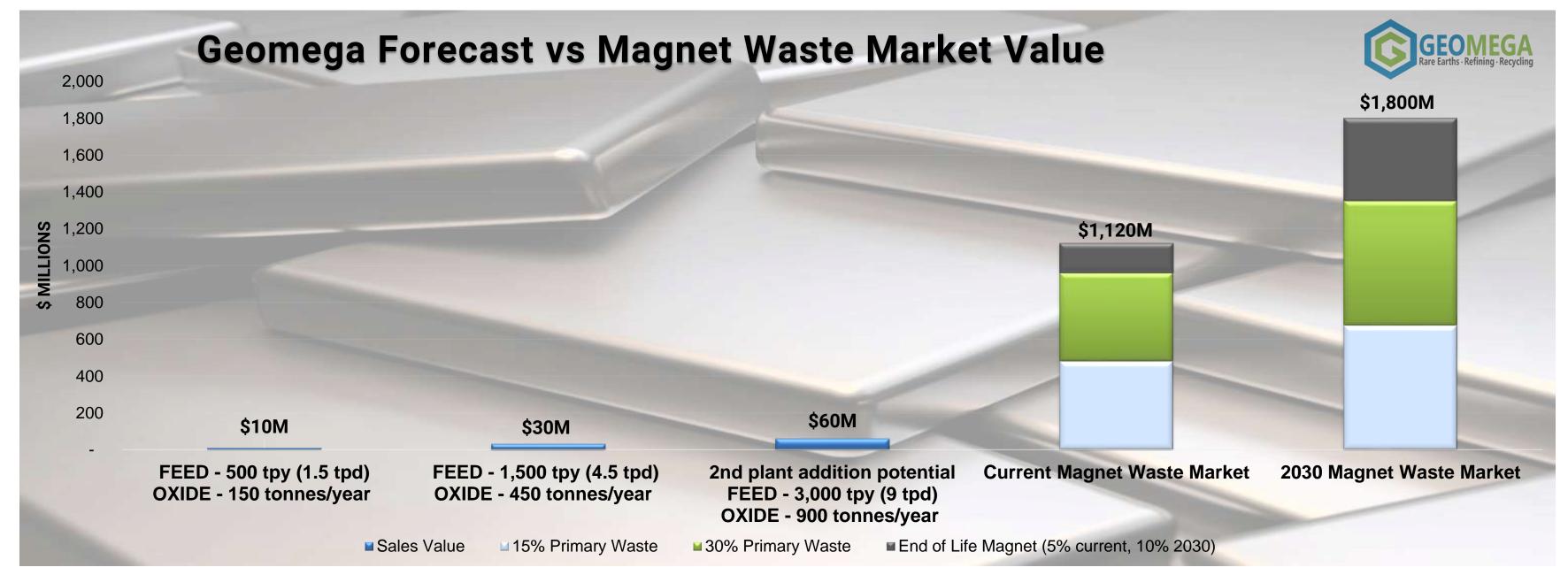
Everyone looking for a solution that is clean and cost efficient

#### NO BUYER / NO GOVERNMENT SUBSIDIES = NO RECYCLING



#### **Feed Overview**

- Starting model is robust
- Growth opportunity in magnet recycling is significant
- Additional growth expected from other secondary sources





### Sales Agreements



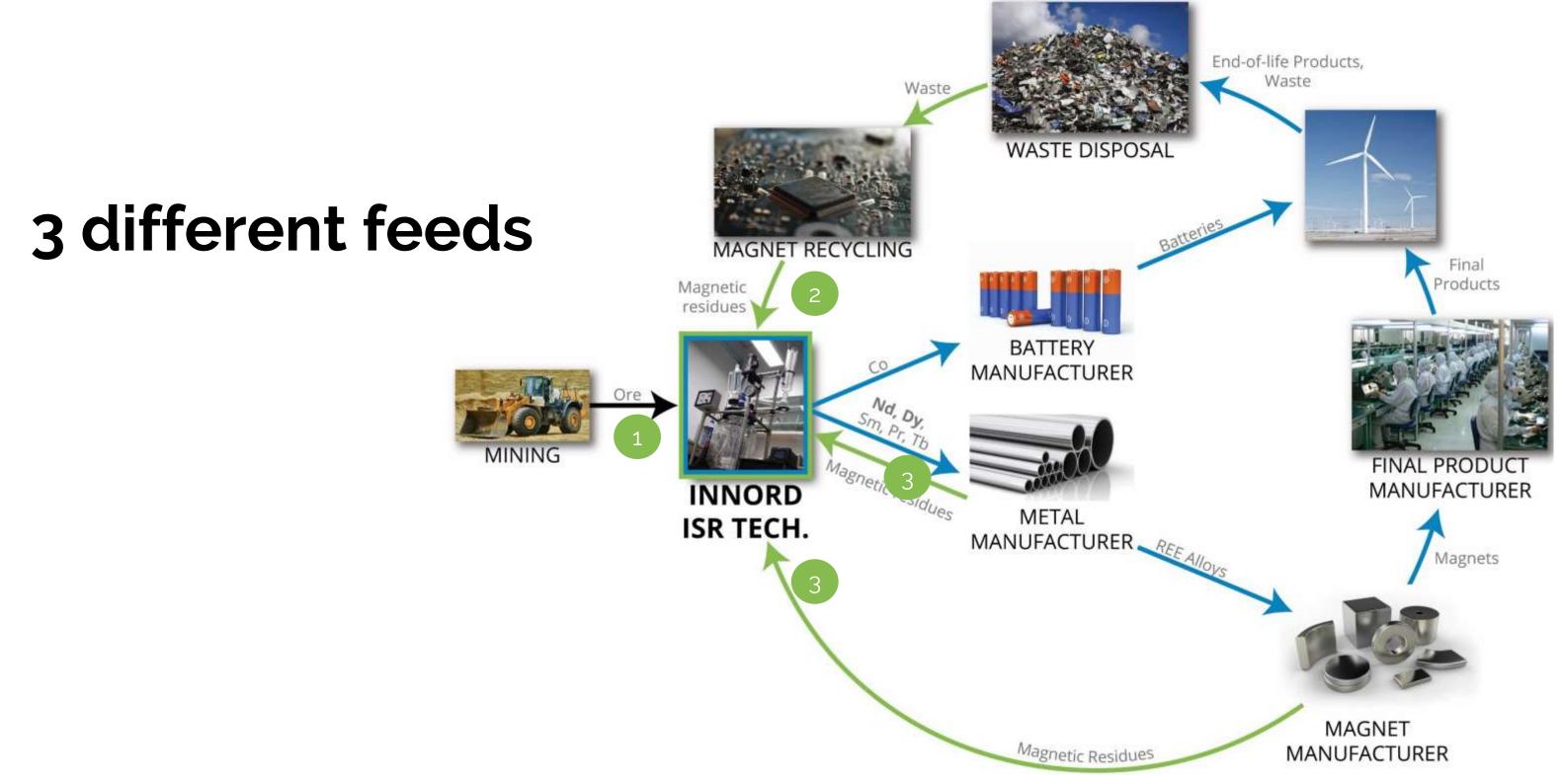
## Ginger International Trade & Investment Pte Ltd ("GITI")

- Appointed official sales representative for Europe & Asia
- Singapore based, specializes in rare earths and minor metals
- Extensive network with REE manufacturers, traders and end users

Working on securing offtakes in Europe & North America



### REE Circular Economy





### Why Invest in the REE Sector?

Lanthanum 57	Cerium 58	Praseodymium 59	Neodymium 60	Samarium 62	Europium 63	Gadolinium 64	Terbium 65	Dysprosium 66	Holmium 67	Erbium 68	Thulium 69	Ytterbium 70	Lutetium 71	Yttrium 39
La	Ce	Pr	Nd	Sm	Eu	Gd	Tb	Dy	Но	Er	Tm	Yb	Lu	Y
138.91	140.12	140.91	14424	15036	151.96	15725	158.93	162.50	16493	167.26	168.93	173.05	17497	88.90

15 Lanthanide elements critical to our clean tech & high tech industries

- Key demand is the permanent magnet the driver of the renewable energy revolution & transportation electrification.
- Expected supply shortfall and increase in Magnet REE prices.







# REE Industry Bottleneck – China's Chokehold

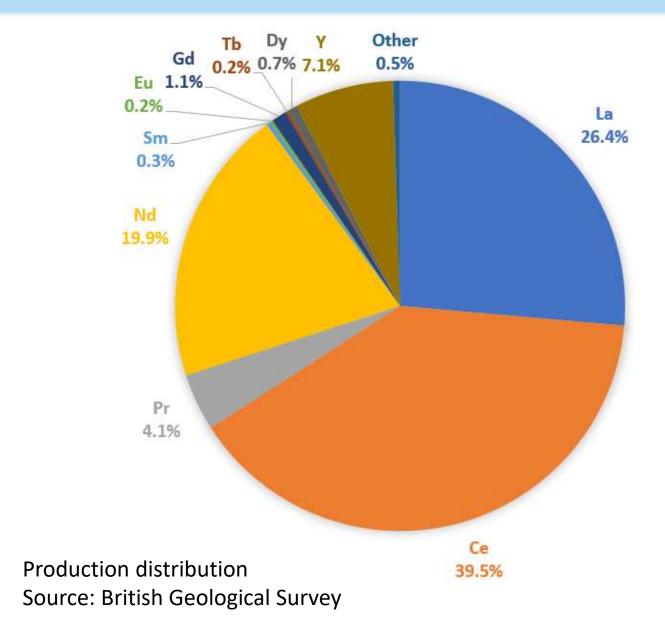
- Global REE refining capacity > 90%
- Solvent Extraction (SX)
- Solvents used in process not environmentally friendly
- High CAPEX & difficult to permit outside of China

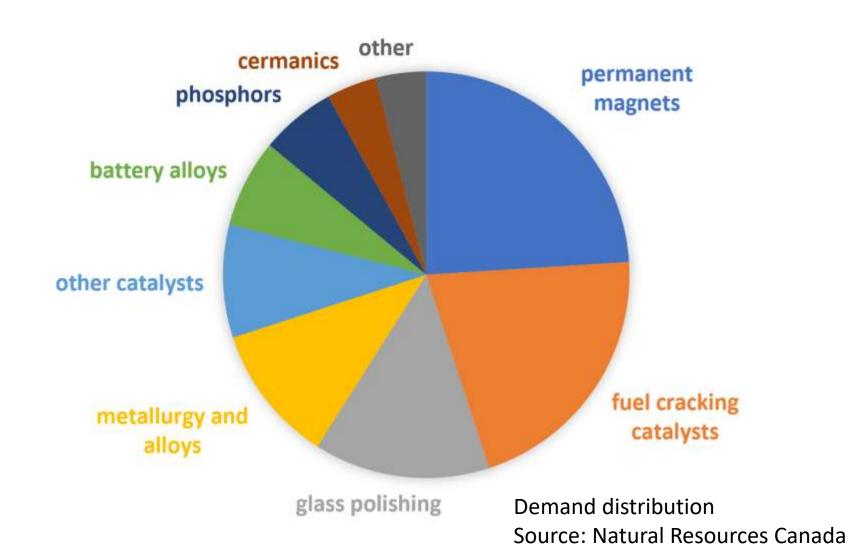
# Result: REE consumer is >85% in China & Japan





### REE Production vs Usage

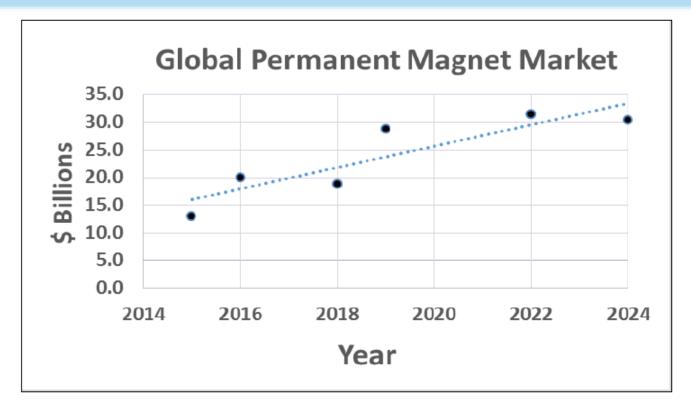




- Production distribution approximates the global demand for key uses (e.g. magnets)
- REE market evaluated at \$8B US in 2018, expected to reach \$14B in 2025 (CAGR 8.6%)
- Nd, Pr, Dy, Tb combine for approx. 30% of demand but 80% of the REE market value



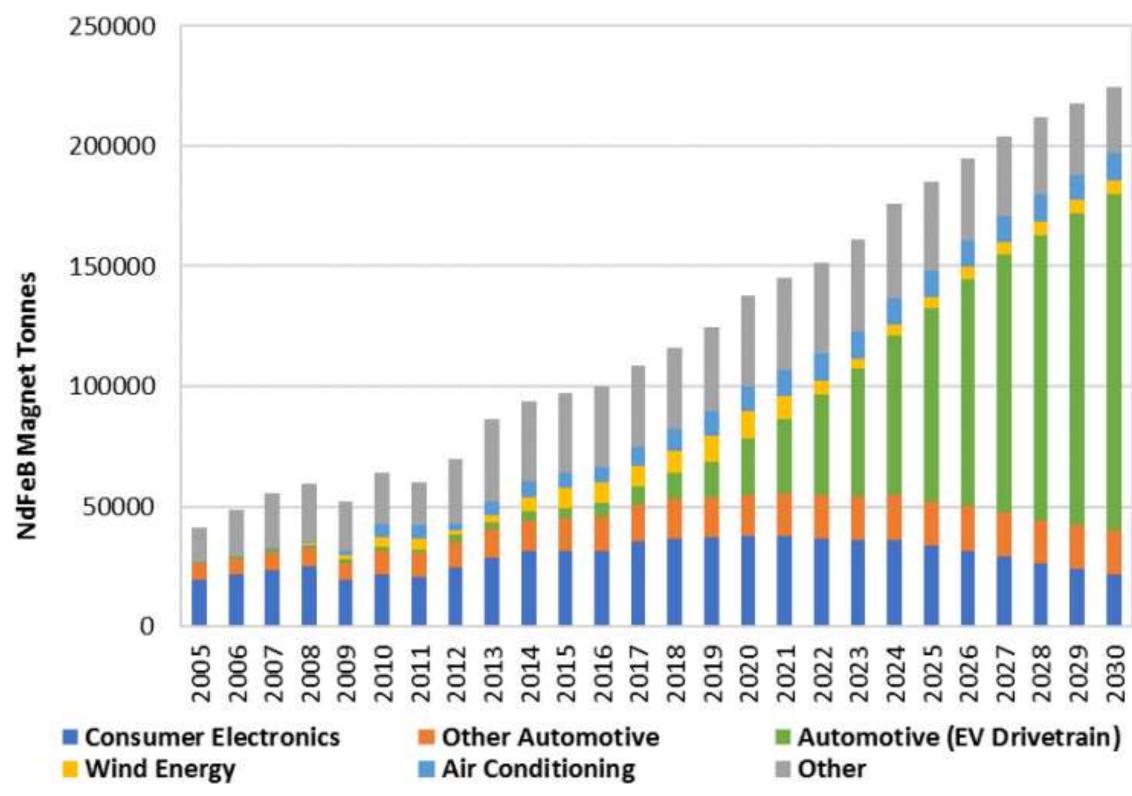
### Permanent Magnet Sector



9.4% avg annual growth from 2015 to 2024

Material	Weight (000's Kg)	Value (\$ Millions)
NdFeB	160,000	<b>11,200</b> (59%)
Ferrite	830,000 (82%)	5,800
Bonded NdFeB	11,000	1000
SmCo	4,200	400
Alnico	6,300	350
Other	2000	150
TOTAL	1,013,500	\$18.9 Billion

Source: Walter T. Benecki LLC & Dr. John Ormerod

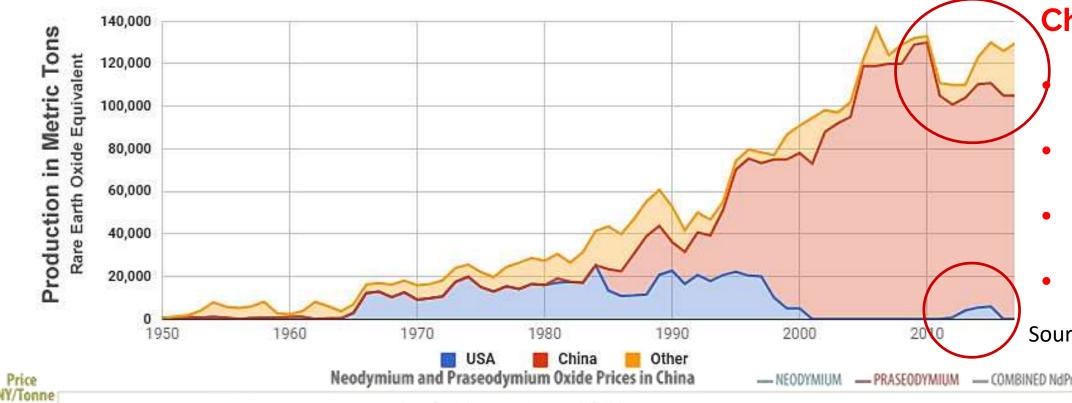


Source: Roskill

Rare Earths Recycling for the Permanent Magnet Industry



#### **Global Production & Prices**

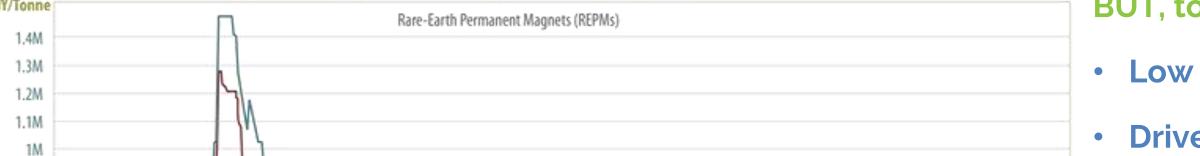


Chinese monopoly results in:

Major geopolitical risk

- **Price volatility & supply uncertainty**
- **Demand destruction**
- Difficult to establish new mines

Source: Hobart M. King



- BUT, today's reality is:
- Low but stable prices
- **Drives demand growth**
- **Positive for innovation**
- Positive for recycling

Source: Bloomberg

Recent price:

2018

2017

2016

2015

US \$53/kg

2012

2013

2014

900,000

800,000

700,000

600,000

500,000

400,000

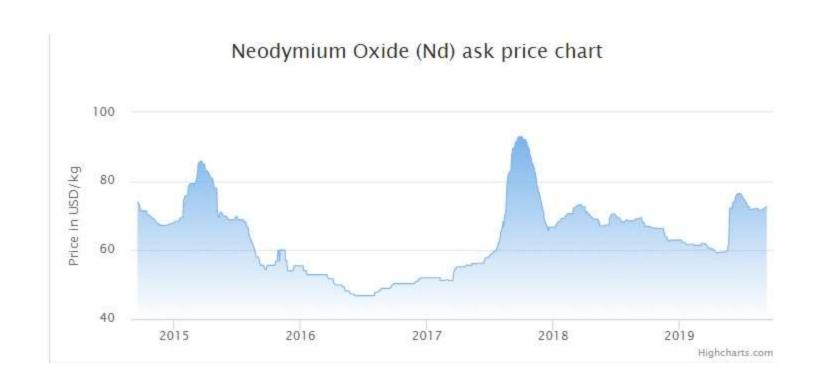
300,000

200,000

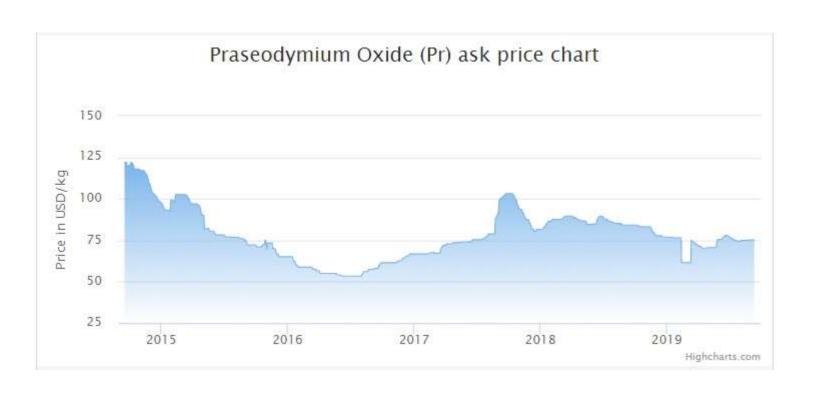
100,000



### Nd, Pr, Dy, Tb Prices











#### Quebec – a future REE hub

- Strong support for innovation from Canada and Quebec
- Quebec becoming an electrification hub with developing supply of Lithium & Graphite
- ISR Technology to be used to establish Quebec as the clean and cost-efficient recycler of choice outside of China for NdFeB
- Expand to recycling other secondary feeds of rare earths / specialty metals
- Use ISR to refine REE mining concentrates
- Use ISR on alternative REE bearing feeds such as coal, tailings and other mining feeds

NdFeB Recycling

RE & Specialty Metals Recycling

Refining of REE Mining Concentrates Processing Alternative REE Feeds



#### Summary

- Magnet recycling is not the future, it's the reality of today
- China is the leader in REE recycling (established infrastructure & supply)
- ROW is playing catch-up, AGAIN!
- Blaming low rates of recycling on low REO prices is <u>WRONG</u>
- Need cleaner and more cost-effective technologies, not higher prices
- What is the missing link in the outside of China REE supply chain? RECYCLING
- What is the missing piece of the puzzle in establishing NdFeB magnet production outside of China? RECYCLING
- Low CAPEX, Low OPEX, Small Footprint, Clean Process
   The Achilles heel of China's dominance in the REE sector





### Management



#### Kiril Mugerman - President & CEO

- Over 8 years in the REE sector
- Previously mining analyst with IA Securities in industrial minerals and exploration geologist with Gold Fields Ltd.
- President & CEO of Kintavar Exploration
- Holds a B.Sc. With Honors from McGill University in Earth & Planetary Science



#### Dr. Pouya Hajiani, Ph.D. - Chief Technology Officer

- Over 5 years of research in lanthanides extraction and purification
- Inventor of the FFE and ISR separation of REE and hydrometallurgical extraction method for REE and Nb for Montviel ore
- Previously project manager and process engineer for petrochemical companies under RSI



#### Mathieu Bourdeau, CPA, CA - Chief Financial Officer

- 6 years at Deloitte as Director of Audit and Consulting Services
- Previously financial controller for Explorance Inc.



#### Alain Cayer, P. Geo., M.Sc. - VP Exploration

- Responsible for delineating the large carbonatite deposit at Montviel
- VP Exploration of Kintavar Exploration
- Discovered the Eleonore gold deposit and the Mitchi Copper project



#### **Board of Directors**

#### Gilles Gingras, CPA, CA

- Retired and former Partner in Audit and Advisory Services at Deloitte LLP (1987 to 2013)
- Member of Deloitte LLP Canadian Board of Directors and of its finance, risk management and governance committees (2002 to 2010)

#### **Kosta Kostic**

- Partner and member of McMillan LLP National Capital Markets and M&A group
- Practice focused on corporate finance, securities and M&A in the mining, renewable energy and information technology

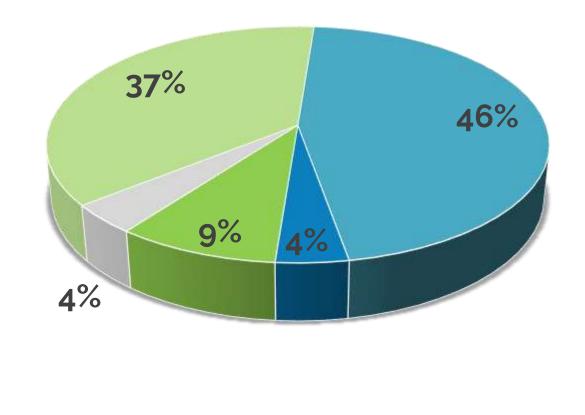
#### Jean Demers, P. Geo

- President of Geodem Inc. consulting in corporate financing and evaluation
- Assistant syndic and trainer for the Ordre des Geologues du Quebec and previously a director
- Involved in corporate governance for 20+ year & receipient of the Quebec Interprofessional Council's Merit Award

#### **Mario Spino**

- Model validations for National Bank of Canada
- Previously principal advisor with KPMG and financial market risk management and derivatives evaluation
- · Holds a M.Sc. In financial engineering from HEC

### Share Structure



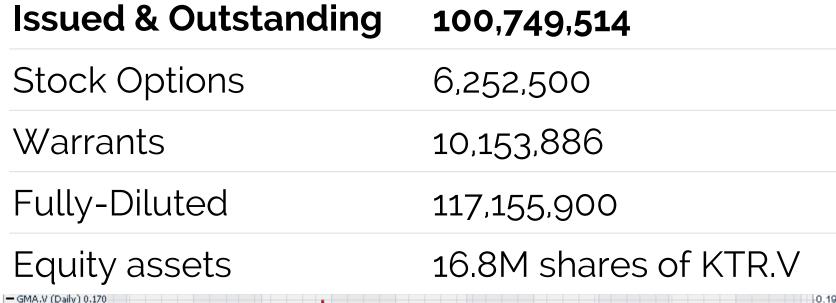
Management & Insiders

Quebec Inst. Funds

Strategic Investor

Private Large Positions

Retail





#### Rare Earths Recycling for the Permanent Magnet Industry



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